



# THE FIRST FULLY DIGITAL DEBT COLLECTION PLATFORM

21/12/2020



# 1.

A valid solution to one of the  
biggest economic risks

# THE MARKET OF THE CLIENT'S MANAGEMENT POSITION



**10** billions euros lost by businesses .

Up to 10% lost by the client's station!

**300,000** jobs at risk.

Up to 800,000 due to the Covid-19 financial crisis

**25%** of bankruptcies are the direct consequence of clients' insolvencies

This is the dramatic outcome

of payment defaults in  
France

# THE FOUNDER'S VISION



**Debt collection should be accessible to everyone**

**No matter the type of business, the overdue amounts, the number of unpaid invoices to collect, it is one's right to be paid for one's job.**

**A transparent and ethical approach is a must!**

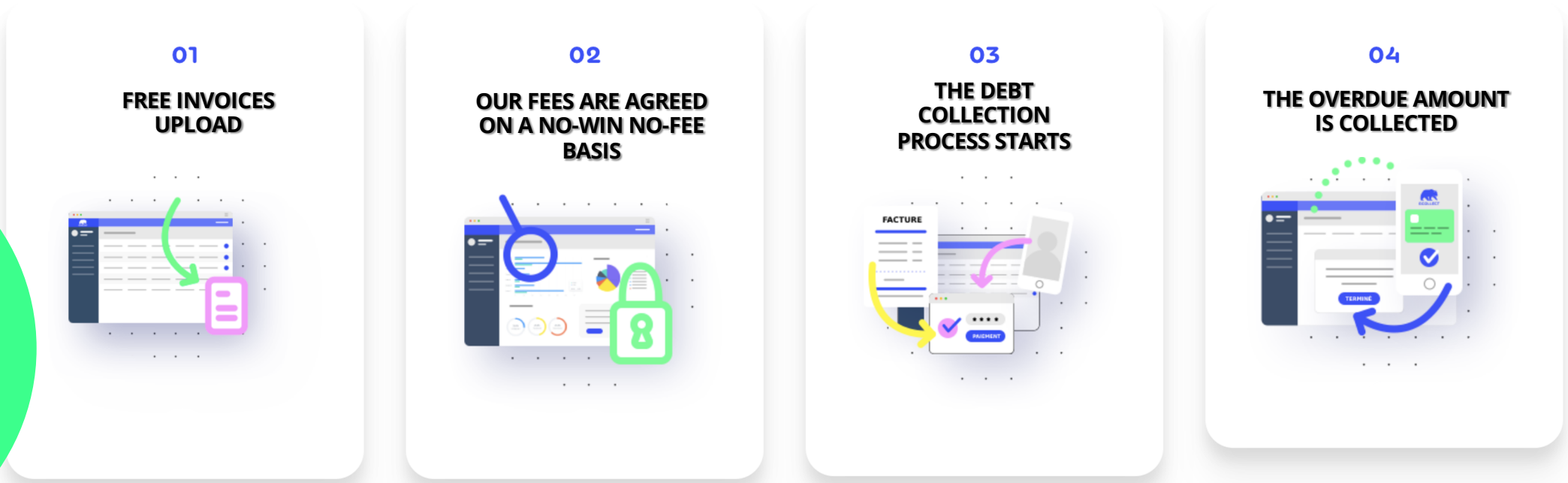
**Rachel Hourlier**



# 2.

**An easier, quicker and a more  
affordable approach**

# All technologies to digitise the different debt collection stages (B2B or B2C).



AI technologies for the  
cascade rotation of invoices

Payment technologies for  
modular collection

Trusted third party  
technologies for the  
digitalisation of the different  
stages

# Ethical values and a deontological approach in order to respect the brand image.

## Transparency

We keep both creditors and debtors informed on all collection steps, at all times

## Efficiency

We are committed to activate all necessary procedures to collect your debt

## Competencies

We rely on an extensive network of professionals within the debt collection industry.

## Integrity

We follow the Smart recovery ethical standards and respect your brand image

## Positivities

We offer solutions that prioritise amicable settlements

# FINTECH PARTNER OF THE CLIENT'S POSITION



«What I like the most is the 'keys in hand' collection approach . »

Frédéric Boutin  
MD of BS-ISO



These brands are part of the Smart Recovery, along with Gcollect:



ASTON

libeo



Factomos

Trésoria

These brands use Gcollect on a daily basis to collect their invoices:



seekat



CleverMate  
Le nouveau soutien



tacom.  
agence web

SOS-BRICOLAGE



MY UNISOFT



These brands recommend Gcollect :



bpifrance

These brands support Gcollect:







# 3.

We are flexible and adaptable  
to your company's needs

# COMPLETELY OUTSOURCED DEBT COLLECTION PROCESS

«I upload my invoices and let things happen »

Jean Laverty  
Co-founder of Clevermate



1

## **Automatic start:**

automatic start of the collection activity as soon as the invoice becomes overdue.

2

## **Global negotiation on costs:**

our 360° knowledge of the French market allows us to offer very competitive rates.

3

## **Respect of your clients' business relationship:**

Our ethical and deontological approach safeguards the business relationship with your clients.



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